

# Welcome to 2025!

Happy New Year and welcome to 2025! We hope you and your family had an enjoyable holiday season. We thank you for giving us the opportunity to help you pursue your financial goals. We are excited to see what the new year will bring.

The year 2024 was filled with many significant events, but overall, it proved to be a good year for investors. Both interest and inflation rates started to fall, and while recession worries persisted, investors still enjoyed strong positive returns as



major indexes reached multiple new highs. Notably, the year ended on a high note in December as the Federal Reserve decided to reduce interest rates for the third consecutive time. They also indicated that further interest rate cuts could occur in 2025. While equities have advanced, 2025 brings a new administration, and historically, changes can make for an interesting year.

As we enter the new year, we will continue to stand by our commitment to supporting you on your financial goals journey. **We believe that a proactive approach that anticipates the needs of our clients is optimal**. To assist you with this, we have included a **checklist for 2025** that can help you identify key items to discuss with us over the coming year.

### In 2025, our clients will continue to enjoy the following services:

- Client review meetings.
- Quarterly economic updates.
- Tax reports to keep you updated on proactive tax-saving opportunities and changes.
- Regularly scheduled updates on timely and important topics.
- Consistent and meaningful articles on topics that directly affect investors.

The new year will bring changes to monetary policy, including changes in tax laws that could affect your investment plan. We would be happy to take a second look at your financial situation. Please <u>visit our website</u> to book a complimentary financial check-up today.

## Looking Ahead to 2025

While there are many aspects to overall financial planning, the following are some specific topics we will continue to watch carefully as we head into the new year.

- Interest Rates: Interest rate movements continue to be critical for investors. In 2024, the Federal Reserve began reducing interest rates with a long-term outlook of further reductions. For 2025, we will be watchful of interest rate movements and their effect on the economy and equity markets.
- Inflation: Inflationary concerns are important for investors. We saw a significant overall slowdown in inflation during 2024. However, there is still more to be done to reach the Fed's 2% target range. We will continue to monitor inflation numbers as the 2025 data becomes available.
- <u>Stock Market Valuations</u>: Valuations are key predictors of equity returns. While we do not attempt to predict short-term valuations, we will continue to help you identify your risk tolerance and time horizons. We also understand that market volatility will continue to be a normal part of the investment experience, and we can help you use non-emotional behavior when making financial decisions.
- Your Personal Situation: First and foremost, our client's personal situation is always our highest priority. We are here to help you with any financial moves or concerns throughout the year. We understand that each individual and household has different goals and needs. We will continue our tradition of keeping you informed of any changes that we think may affect your personal situation.

We enter 2025 cautiously optimistic. Having a solid foundation and strategy is critical to the outcome of your financial plans. Revisiting your plan to keep it current is a sound practice we feel should be conducted on a consistent basis. Our mission is to provide you with guidance and support on your journey toward your financial goals.

### **2025 Tax Law Potential Scenarios**

In 2025, there will be much discussion about tax law changes. Currently, the tax rules are automatically scheduled to sunset and change for 2026. Here are three potential scenarios we could see this year.

#### Extending the 2017 Tax Laws

The current tax cuts are set to expire after 2025. Lower rates, larger standard deductions, and lower business taxes could prove to be hard to justify fiscally. Therefore, lawmakers could simply extend the current tax code for a few more years.

#### Tweaking the 2017 Tax Laws

During the presidential campaign, there was discussion about no tax on tips, possibly not taxing overtime, and revisiting State and Local Tax deduction amounts. Lawmakers could possibly extend the 2017 laws with some modifications.

#### A Complete Tax Law Overhaul

Although it's not likely, there is always the possibility that Congress revisits our entire tax system and makes fundamental changes to the existing system.

Help us identify items that you wo	uld like addressed	
in the coming yea	r!	
After reviewing this list, please call our office to discuss any items y advise you in the most effective and proad	ou have checked off. This will help us	
Do you anticipate changes to your investment goals?	Important Birthdays	
Has your risk tolerance changed?	<b>50</b> Allows for catch-up contributions to IRAs and qualified	
Have your 2025 income or savings needs changed?	retirement plans	
Do you plan to retire or change jobs?	<b>55</b> If you are retired, allows	
Will there be a change in your marital status?	you to take distributions from your 401(k) without the 10% penalty	
Do you plan to move, refinance, or sell/transfer a major asset such as a home or business?	<b>591</b> ⁄ <sub>2</sub> Allows you to take	
Did you recently receive or anticipate receiving a gift or inheritance?	distributions from an IRA, annuity, or other retirement plan without penalty	
Will you have any changes in your income needs +/- (i.e., vacation, assisted living needs, selling home, child/grandchild assistance)?	60 Allows for start of widow/ widower benefits from Social Security	
Do you expect any additional family members or dependents?	<b>61-63</b> New extra catch-up contribution for retirement plans	
Do you anticipate any additional dependents such as an elderly parent or other family member? Will they require assisted living?	<b>62</b> Allows for starting early Social Security benefits	
Do you have a child/grandchild you will be assisting with their educational cost needs through a 529 plan?	<b>65</b> Allows for enrollment in Medicare and government drug plan	
Do you anticipate any major transfer of wealth?	<b>66-67</b> Allows for full	
Do you plan on gifting to heirs or donating money to charity?	retirement benefits from Social Security	
Do you need to adjust your estate plan?	<b>70</b> Start date for enhanced Social Security benefits if you deferred	
Do you maximize your ability to use retirement plans?	claiming benefits previously	
Do you want to explore converting a traditional IRA to a Roth IRA?	<b>70½</b> Allowed to make a Qualified Charitable Distribution (QCD)	
Do you or a dependent family member have a severe illness?	directly from an IRA	
Do you anticipate any life, financial, or employment (retiring) changes that may require you to adjust your life and health insurance policies?	<b>73</b> Mandatory required minimum distribution from retirement accounts must be taken no later than April 1st of the year after the year you turn 72	
Did you contribute to an IRA? If not, would you like to discuss contributing to an IRA before April's tax deadline?	turn 73 <i>If you have an important birthday</i>	
□ Is there anything else we should know to help you plan for 2025?	in 2025, please let us know!	

### We are accepting new clients in 2025!

Are you happy with your current financial advisor? We would love to help provide you a second opinion on your financial plan.

If you are interested in a complimentary consultation to review your financial situation, please feel free email, call, or visit the "Contact Us" page to schedule a time to talk. We look forward to meeting with you!

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